

Bachelor of Business Administration in Management

2014 - 2015 Catalog

The University of Texas-Pan American

This document provides a list of the UTPA courses required for the major and their equivalent UTRGV courses.

A significant number of courses have changed their course prefix, number, and title.

For any additional information, please visit the Academic Advising Center.

UTPA Courses

Course Equivalents at UTRGV

B – GENERAL EDUCATION CORE – 43 HOURS

Mathematics – 3 hours

MATH 1340 College Algebra

MATH 1341 Business Algebra

MATH 1440 College Algebra (4 Hour)

Humanities

Philosophy and Modern/Classical Language Literature – 3 hours

MCLL 2301 Topics in Modern and Classical Literature

PHIL 2392 Business Ethics

Social Science

Other Social Sciences – 3 hours

ECON 2301 Principles of Macroeconomics

Computer Literacy – 2 hours

CIS 1301

CIS 1201 and CIS 1101

B – MAJOR REQUIREMENTS – 77 HOURS (61 advanced)

1 – Business Core – 50 hours (34 advanced)

a – Business Foundation – 16 hours

ACC 2301 Intro to Financial Accounting

ACC 2302 Fundamentals of Managerial Accounting

CIS 1101 Computer Information Systems

ECON 2302 Principles of Microeconomics

Choose one:

COMM 1302 Introduction to Communication

COMM 1303 Presentational Speaking

Choose one:

MATH 1342 Business Calculus

QUMT 2342 Computational Method in Business

b – Advanced Business Core – 34 hours (34 advanced)

i – Business Core Courses – 18 hours (18 advanced)

BLAW 3337 Business Law I

FINA 3383 Managerial Finance

MARK 3371 Principles of Marketing

MGMT 3361 Principles of Management

MGMT 4369 Strategic Management

QUMT 3343 Statistical Methods of Business

ii – Economics Policy – 3 hours (3 advanced)

ECON 3360 Managerial Economics

ECON 3381 Money and Banking

iii – Information Systems – 3 hours (3 advanced)

ACC 3326 Acct Information Systems

CIS 3390 Management Information Systems

iv – International Business – 3 hours (3 advanced)

** If UTPA QUMT 2342 has been completed, complete UTRGV QUMT 3343;*

If UTPA QUMT 2342 (or equivalent Calculus course) has not been completed, both UTRGV QUMT 2341 and QUMT 3341 must be taken as a two-course sequence.

MATH 1314 College Algebra

MATH 1324 Mathematics for Business and Social Sciences

MATH 1414 College Algebra

MCLL 2301 Special Topics in Modern and Classical Literature

PHIL 2324 Professional Ethics: Business

ECON 2301 Principles of Macroeconomics

Recommended alternative: INFS 1301 Computer Information Systems

INFS 1301 Computer Information Systems

INFS 1101 Introduction to Office Software

ACC 2301 Introduction To Financial Accounting

ACC 2302 Introduction To Managerial Accounting

INFS 1101 Introduction to Computer Science

ECON 2302 Principles of Microeconomics

COMM 1311 Introduction to Communication

COMM 1315 Public Speaking

MATH 1325 Calculus for Business and Social Sciences

QUMT 2341 Business Statistics I

BLAW 3337 Business Law I

FINA 3380 Introduction to Finance

MARK 3300 Principles of Marketing

MGMT 3361 Principles of Management

MGMT 4389 Strategic Management

QUMT 3343 Statistical Methods for Business*

ECON 3360 Managerial Economics

ECON 3381 Money and Banking

ACC 3326 Accounting Information Systems

INFS 3390 Management Information Systems

ACC 3350 International Accounting
 BLAW 3340 Legal Considerations of International Business
 CIS 3380 Global Information Systems
 ECON 3353 International Trade
 FINA 4381 International Finance
 INTB 3330 International Business
 MARK 4330 International Marketing
 MGMT 4371
v – Analytical Methods – 3 hours (3 advanced)
 ACC 3328 Quantitative Methods in Accounting
 ECON 3341 Econometrics
 ECON 3342 Business and Economics Forecasting
 MARK 4382 Marketing Research Analysis
 MGMT 4363 Production Management
 QUMT 4343 Quantitative Methods for Decision Making for Business
c – Professionalism and Ethics – 4 hours (4 advanced)
 CIS 3198 Business Analysis and Communication
Choose one:
 COMM 3313 Business and Professional Communication
 MARK 3310 Personal Branding and Communication
 MGMT 3335 Communication Policy and Strategy
2 – Management Core – 27 hours (27 advanced)
a – Management Foundation – 9 hours (9 advanced)
 MGMT 3362 Human Resource Management
 MGMT 4361 Organizational Behavior
 MGMT 4366 Foundations of Entrepreneurship
b – Advanced Management Electives – 18 hours (18 advanced)
i – Restricted Electives – 6 hours (6 advanced)
Choose 6 hours from the following (MGMT 4363 Operations Management must be taken as an elective if not taken in Business Core):
 MGMT 4363 Operations Management
Choose only one:
 MGMT 3300 Internship in Management
 MGMT 3333 Digital Media for Management and Marketing
 MGMT 3335 Communication Policy and Strategy
 MGMT 3364 Organizational Theory
 MGMT 3365 Compensation
 MGMT 3366 Recruitment and Selection
 MGMT 4300 Topics in Management
 MGMT 4350 Negotiations
 MGMT 4362 Business and Sustainability
 MGMT 4363 Production Management
 MGMT 4364 Business and Society
 MGMT 4365 Quality Management
 MGMT 4367 Purchasing and Supply Management
 MGMT 4370 Project Management
 MGMT 4371 International Management
 MGMT 4399 Business Consulting
ii – Advanced Management Electives – 12 hours (12 advanced)

ACC 3350 International Accounting
 BLAW 3340 International Business Law
 INFS 3380 Global Information Technology
 ECON 3353 International Trade
 FINA 4381 International Finance
 INTB 3330 International Business
 MARK 3310 International Marketing
 MGMT 4311 International Management
 ACC 3328 Quantitative Methods for Accounting
 ECON 3341 Econometrics
 ECON 3342 Business and Economics Forecasting
 MARK 4350 Marketing Research
 MGMT 4363 Operations Management
 QUMT 4343 Quantitative Methods for Decision-Making in Business
 Select alternative course
 COMM 3313 Business and Technical Communication
 MARK 3320 Personal Branding
 MGMT 3335 Communication Policy and Strategy
 MGMT 3362 Human Resource Management
 MGMT 4321 Organizational Behavior
 MGMT 4356 Foundations of Entrepreneurship
 MGMT 4363 Operations Management
 MGMT 3300 Internship in Management
 Recommended alternative: MGMT 4300 Topics in Management
 MGMT 3335 Communication Policy and Strategy
 Recommended alternative: MGMT 4300 Topics in Management
 MGMT 3365 Compensation
 MGMT 3366 Recruitment and Selection
 MGMT 4300 Topics in Management
 MGMT 3368 Negotiations
 MGMT 4362 Business and Sustainability
 MGMT 4363 Operations Management
 MGMT 4304 Business and Society
 MGMT 4365 Quality Management
 MGMT 4367 Purchasing and Supply Chain Management
 MGMT 4370 Project Management
 MGMT 4311 International Management
 MGMT 4399 Business Consulting

TOTAL CREDIT HOURS FOR GRADUATION – 120 HOURS
TOTAL ADVANCED HOURS – 51 HOURS