

January 2020



### **Our Vision:**

To be the world's most patient-centered Digital Hospital starting with musculoskeletal health

#### Who We Innovate With

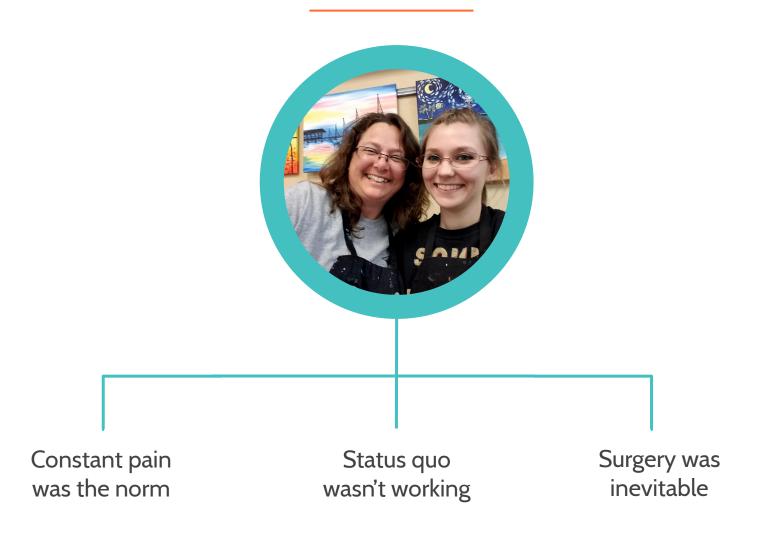






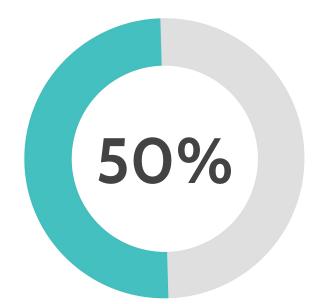
## The Problem of MSK

#### **MSK** Impact

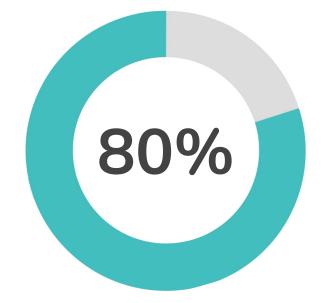


#### **MSK** Cost

Why is MSK so costly?



of that spend is waste because...

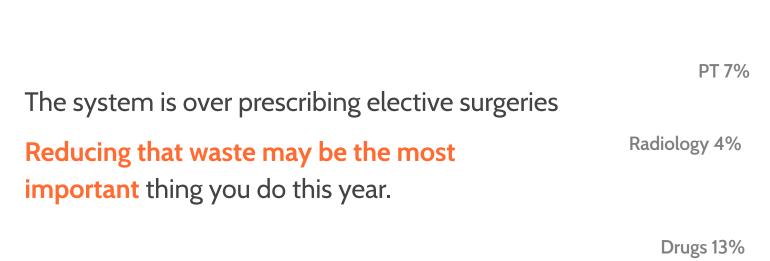


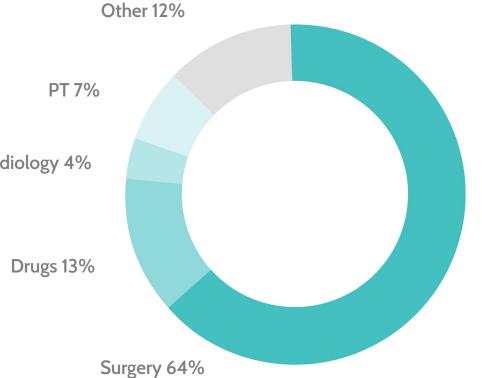
of patients do not receive appropriate non-surgical, preventive care

Source: Deyle, G. D. Ann Intern Med 132, 173–181 (2000). Gatchel, R. J. & Okifuji, A.. The Journal of Pain 7, 779–793 (2006)



#### MSK Cost









## Hinge Health's Approach

#### Pillars of successful non surgical intervention

For meaningful and lasting improvements,

must go **beyond** just physical therapy – CDC







Education

**Exercise Therapy** 

**Behavioral Health** 



#### All leading medical bodies agree

Non-surgical preventative care

should occur before imaging, surgery, opioids







CENTERS FOR DISEASE CONTROL AND PREVENTION

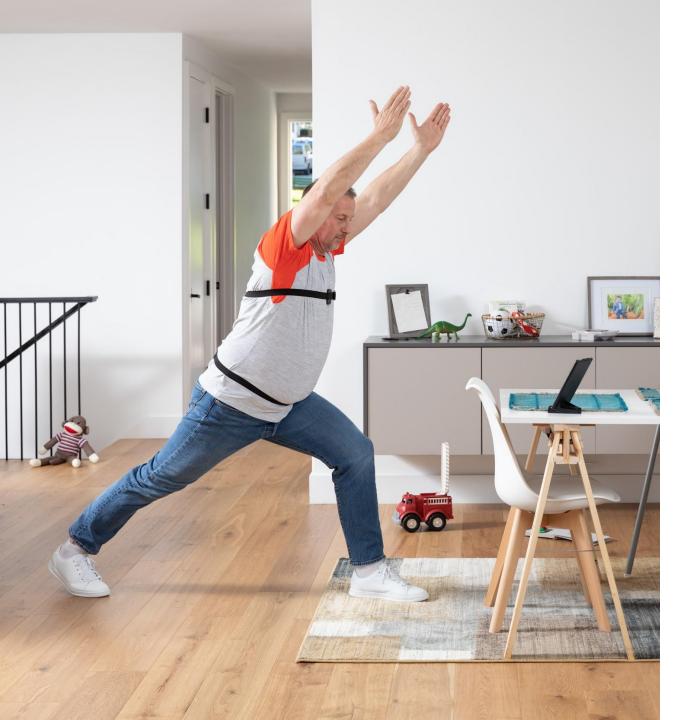












### **Our Solution:**

# Coach-led, digital program for chronic back and joint pain

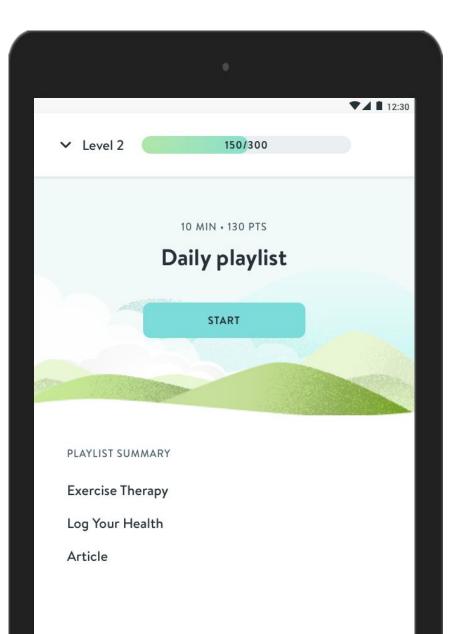
Designed From Evidence-based Care Guidelines:



Intermountain Healthcare



Home Screen





#### **Education**

Knowledge is power.

- 1. Personalized curriculum
- 2. Human-centered
- 3. Science-based

ARTICLE • 3 MIN Hinge Health and You

While we may not be the first stop on your journey to improved knee health, we hope your experience with Hinge Health is unlike anything you've ever tried.

▼▲ 12:30

X

Like many others who have completed our program, you may have a list of doctors, diets, devices, physical therapists, or medications that help you manage your pain. But since you're here, we know you're ready to try something new that will lead to healthier knees.



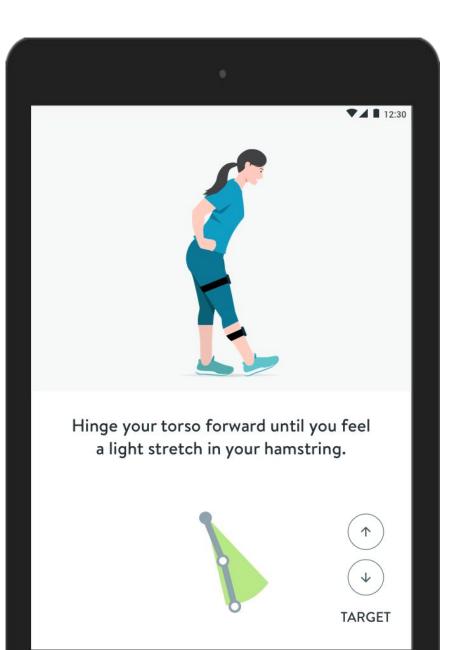
The good news is, no matter how long you've had knee pain, there is always something that can be done.



#### **Exercise therapy**

Movement is medicine.

- 1. Improve strength and mobility
- 2. Guided by wearable sensors
- 3. Real-Time Feedback & Tracking

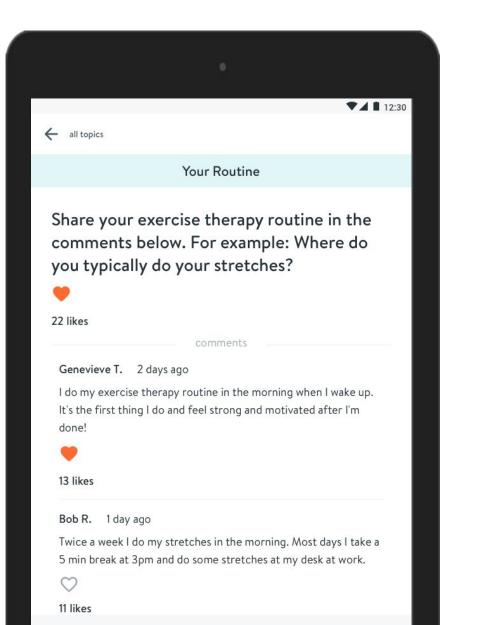




#### **Behavioral Support & Coaching**

We're in this together.

- 1. Interactive 1-on-1 Coaching
- 2. Supportive Team Feed
- 3. Goal achievement



15

#### **Patient Experience**

Health Coaches

#### All Hinge Health Coaches:

- Have coaching certification or healthcare & life sciences background
- Full-time employees of Hinge Health and receive extensive training
- Role is to motivate & engage, not provide medical advice
- Spanish-speaking coaches available

#### Hinge Health Clinical team

• Our Harvard, Stanford, and UCSF trained clinical team is led by Dr. Jeff Krauss, MD



Abby Blabolil BS Kinesiology & Health conc. Psychology



Lolita Lopez, NBC-HWC MPH, National Board-Certified Health & Wellness Coach, Spanish



Sarina Lamarche, NBC-HWC MA in Psychology



Michael Litzenberg B.S. Kinesiology, University of Illinois Chicago



Hinge Health Patient Journey



"This is 4+ weeks without anything stronger than xtra strength Tylenol on a couple of occasions."

"I feel more in control because I have a program to follow, more knowledge about my pain, and I am learning new techniques for stress relief, etc."

"I no longer get the sharp, stabbing pains in my hip! Another bonus is ... when I sit for any length of time, I tend to stiffen up. When I get to my feet, I have to stand for a few seconds before I can start walking. I have been noticing that that has really improved; I don't have to "shake it off" before I can walk!"

#### **Awareness and Enrollment**

HH included in Direct Outreach campaigns

- Postcards, Flyers, Wellness Monthly Themes
- Custom URL for UTS
- Easy online application and Enrollment

# ENROLL TODAY

### hingehealth.com/UTS



#### Conquer back, knee or hip pain without drugs or surgery

You and your family members get free access to Hinge Health's innovative digital programs for back or joint pain as part of your UT Select Benefits, Sign up now for:

- · A free tablet computer and wearable sensors
- Unlimited 1-on-1 health coaching
- · Personalized exercise therapy

Over 20,000 past Hinge Health participants:

- On average, reduced pain by over 60%
- 90% said they're less likely to get surgery

Eligibility: Must be 18+ and enrolled in a BCBSTX UTSelect Medical Plan



For more information call (855) 902-2777, or apply at: HINGEHEALTH.COM/UTS