



**THE UNIVERSITY OF TEXAS RIO GRANDE VALLEY
REQUEST FOR UNDERGRADUATE COURSE SUBSTITUTION**

Name: Blanket Substitution

Student ID: _____

Major: International Business Major

Catalog Year: UTRGV Catalogs

The following deviation(s) from the catalog requirements are requested:

Course	Grade	substituted for	UTRGV Course
Various Courses (listed below)			
-		Various Courses	

Student's Justification for the Substitution Request:

Blanket substitution to allow students on UTRGV VCoBE degree plans to use the following courses to complete the International Business Electives Requirements: ENTR 3340, ENTR 4351, MTML 3310, MTML 4330. This substitution would be processed manually upon or before application for graduation review.

Department's Justification for Approval/Denial:

Courses content meets degree requirements.

Advised By:

_____	_____	Date	_____
<i>[Signature]</i>	<input checked="" type="checkbox"/> Approved	Denied	12/06/18
Signature of Major Department Chair			Date
_____	<input checked="" type="checkbox"/> Approved	Denied	12/10/18
<i>[Signature]</i>			Date
Signature of Dean			
_____	<input checked="" type="checkbox"/> Approved	Denied	1/25/19
<i>[Signature]</i>			Date
Signature of Deputy Provost			

Notice of approval or denial will be sent electronically to the student's UTRGV email address.

CW/Chair UC
Signature of UC Chair

1/25/19
Date

Degree Type – Bachelor of Business Administration (BBA)
Degree Title – International Business

The International Business degree will provide students with the abilities and skills necessary to navigate a business world that is increasingly globalized.

STUDENT LEARNING OUTCOMES:

1. International issues knowledge tested by participation in International Management (INTB 4361) project with country sketch, company description, and country/US comparison; ETS major field test for International Studies.
2. Quantitative/Qualitative international business knowledge assessed in exams, presentation case studies and projects in INTB courses.
3. Skills are tested, enhanced and evaluated in INTB courses with exams, presentations case studies, and projects.
4. Critical thinking skills are tested, enhanced and evaluated in INTB courses with exams, presentations case studies, and projects.
5. Integrity skills are enhanced and evaluated in INTB courses with writing assignments, projects, and simulations.
6. Information and technology skills are assessed through projects, simulations, writing assignments and exams.

A – GENERAL EDUCATION CORE – 42 HOURS

Students must fulfill the General Education Core requirements.

Required

Social and Behavioral Sciences – 3 hours

ECON 2301 Principles of Macroeconomics

Integrative and Experiential Learning – 3 hours

Choose one from the following:

INFS 2398 Information Technology for Student Success and Career Development

QUMT 2398 Decision Analytics

B – MAJOR REQUIREMENTS – 78 HOURS (60 advanced)

1 – Business Core – 48 hours (30 advanced)

a – Business Foundation – 18 hours

ACCT 2301 Introduction to Financial Accounting

ACCT 2302 Foundations of Managerial Accounting

INFS 2300 Data Modeling Management Tools

ECON 2302 Principles of Microeconomics

MGMT 1301 Introduction to Business

QUMT 2341 Business Statistics I

b – Advanced Business Core – 30 hours (30 advanced)

BLAW 3337 Business Law I

QUMT 3341 Business Statistics II

FINA 3380 Introduction to Finance

MARK 3300 Principles of Marketing

MGMT 3361 Principles of Management

MGMT 4389 Strategic Management

Choose one (Management Information Systems):

INFS 3390 Management Information Systems

ACCT 3326 Accounting Information Systems

Choose one (International Business):

ACCT 3350 International Accounting
ECON 3353 International Trade
FINA 4381 International Finance
INFS 3380 Global Information Technology
INTB 3330 International Business
MARK 3310 International Marketing
MGMT 4311 International Management

Choose one (Ethics):

ACCT 4350 Ethics for Accountants
MARK 3330 Business Ethics and Corporate Social Responsibility
MGMT 4304 Business and Society

Choose one (Business Communications):

COMM 3313 Business and Technical Communication
MARK 3320 Personal Branding and Communication
MGMT 3335 Communication Policy and Strategy

2 – International Business Core – 30 hours (30 advanced)

a – International Business Foundation – 24 hours (24 advanced)

INTB 3331 International Law
MARK 3310 International Marketing
ACCT 3350 International Accounting
INFS 3380 Global Information Technology
ECON 3353 International Trade
FINA 4381 International Finance and Economics
MGMT 4311 International Management
MARK 4350 Marketing Research

b – International Business Electives – 6 hours (6 advanced)

Choose from:

INTB 4393 Topics in International Business
MARK 4361 International Competitiveness
MARK 3321 Hispanic Marketing
MARK 4331 Multicultural Markets
MARK 4341 Business in Asia
MARK 4351 Business in Latin America

TOTAL CREDIT HOURS FOR GRADUATION – 120 HOURS

TOTAL ADVANCED HOURS – 60 HOURS

ADMISSION, PROGRESSION, AND GRADUATION REQUIREMENTS, if applicable:

Admission requirements

1. Student must complete all 18 hours of Business Foundation Courses, and a minimum of 15 General Education Courses including ECON 2301, before applying to CoBE.
2. Grades of 'C' or better in all Business Foundation courses.
3. Grade of 'C' or better in ECON 2301.
4. A minimum 2.5 GPA in combined General Education Core & Business Foundation completed coursework.

Progression requirements

Students must earn a grade of 'C' or better in all advanced (3xxx-4xxx) BBA-applicable courses in order to earn program credit towards this major. Students must maintain a minimum 2.5 GPA.

Graduation requirements

Students must have:

1. A minimum 2.5 GPA in combined Advanced Business Core & International Business Core coursework.
2. An overall minimum 2.5 GPA required.
3. In addition to the graduation requirements listed in the UTRGV 2015-2017 Undergraduate Catalog, demonstration of proficiency in a language other than English is required at the undergraduate level equivalent to a minimum of six credit hours. Proficiency can be demonstrated by a college credit exam, a placement test approved through the UTRGV Department of Writing and Language Studies, and/or up to six credit hours of college-level language coursework.

The International Business degree will provide students with the abilities and skills necessary to navigate a business world that is increasingly globalized.

A – GENERAL EDUCATION CORE – 42 HOURS

Students must fulfill the General Education Core requirements. The courses listed below satisfy both degree requirements and General Education core requirements.

Required

080 - Social and Behavioral Sciences – 3 hours

ECON 2301 Principles of Macroeconomics

090 - Integrative and Experiential Learning – 3 hours

QUMT 2398 Decision Analytics

B – MAJOR REQUIREMENTS – 78 HOURS (60 advanced)

1 – Business Core – 48 hours (30 advanced)

a – Business Foundation – 18 hours

ACCT 2301 Introduction to Financial Accounting
ACCT 2302 Foundations of Managerial Accounting
INFS 2300 Data Modeling Management Tools
ECON 2302 Principles of Microeconomics
MGMT 1301 Introduction to Business
QUMT 2341 Business Statistics I

b – Advanced Business Core – 30 hours (30 advanced)

BLAW 3337 Business Law I
QUMT 3341 Business Statistics II
FINA 3380 Introduction to Finance
MARK 3300 Principles of Marketing
MGMT 3361 Principles of Management
MGMT 4389 Strategic Management
Choose one (Management Information Systems):
INFS 3390 Management Information Systems
ACCT 3326 Accounting Information Systems
Choose one (International Business):
ACCT 3350 International Accounting
ECON 3353 International Trade
FINA 4381 International Finance
INFS 3380 Global Information Technology
INTB 3330 International Business
MARK 3310 International Marketing
MGMT 4311 International Management
Choose one (Ethics):
ACCT 4350 Ethics for Accountants
MARK 3330 Business Ethics and Corporate Social Responsibility
MGMT 4304 Business and Society
Choose one (Business Communications):
COMM 3313 Business and Technical Communication
MARK 3320 Personal Branding and Communication
MGMT 3335 Communication Policy and Strategy

2 – International Business Core – 30 hours (30 advanced)

a – International Business Foundation – 24 hours (24 advanced)

INTB 3331 International Law
MARK 3310 International Marketing
ACCT 3350 International Accounting
INFS 3380 Global Information Technology

ECON 3353 International Trade
FINA 4381 International Finance and Economics
MGMT 4311 International Management
MARK 4350 Marketing Research

b – International Business Electives – 6 hours (6 advanced)

Choose from:

INTB 4393 Topics in International Business
MARK 4361 International Competitiveness
MARK 3321 Hispanic Marketing
MARK 4331 Multicultural Markets
MARK 4341 Business in Asia
MARK 4351 Business in Latin America

**TOTAL CREDIT HOURS FOR GRADUATION – 120 HOURS
TOTAL ADVANCED HOURS – 60 HOURS**

ADMISSION, PROGRESSION, AND GRADUATION REQUIREMENTS, if applicable:

Admission requirements

1. Student must complete all 18 hours of Business Foundation Courses, and a minimum of 15 General Education Courses including ECON 2301, before applying to CoBE.
2. Grades of 'C' or better in all Business Foundation courses.
3. Grade of 'C' or better in ECON 2301.
4. A minimum 2.5 GPA in combined General Education Core & Business Foundation completed coursework.

Progression requirements

Students must earn a grade of 'C' or better in all advanced (3xxx-4xxx) BBA-applicable courses in order to earn program credit towards this major. Students must maintain a minimum 2.5 GPA.

Graduation requirements

Students must have:

1. A minimum 2.5 GPA in combined Advanced Business Core & International Business Core coursework.
2. An overall minimum 2.5 GPA required.
3. In addition to the graduation requirements listed in the UTRGV 2015-2017 Undergraduate Catalog, demonstration of proficiency in a language other than English is required at the undergraduate level equivalent to a minimum of six credit hours. Proficiency can be demonstrated by a college credit exam, a placement test approved through the UTRGV Department of Writing and Language Studies, and/or up to six credit hours of college-level language coursework.

The International Business degree will provide students with the abilities and skills necessary to navigate a business world that is increasingly globalized.

A – GENERAL EDUCATION CORE – 42 HOURS

Students must fulfill the General Education Core requirements. The courses listed below satisfy both degree requirements and General Education core requirements.

Required

080 - Social and Behavioral Sciences – 3 hours

ECON 2301 Principles of Macroeconomics

090 - Integrative and Experiential Learning – 3 hours

QUMT 2398 Decision Analytics

B – MAJOR REQUIREMENTS – 78 HOURS (60 advanced)

1 – Business Core – 48 hours (30 advanced)

a – Business Foundation – 18 hours

ACCT 2301 Introduction to Financial Accounting
ACCT 2302 Introduction to Managerial Accounting
INFS 2300 Data Modeling Management Tools
ECON 2302 Principles of Microeconomics
MGMT 1301 Introduction to Business
QUMT 2341 Business Statistics I

b – Advanced Business Core – 30 hours (30 advanced)

BLAW 3337 Business Law I
QUMT 3341 Business Statistics II
FINA 3380 Introduction to Finance
MARK 3300 Principles of Marketing
MGMT 3361 Principles of Management
MGMT 4389 Strategic Management
Choose one (Management Information Systems):
INFS 3390 Management Information Systems
ACCT 3326 Accounting Information Systems
Choose one (International Business):
ACCT 3350 International Accounting
ECON 3353 International Trade
FINA 4381 International Finance
INFS 3380 Global Information Technology
INTB 3330 International Business
MARK 3310 International Marketing
MGMT 4311 International Management
Choose one (Ethics):
ACCT 4350 Ethics for Accountants
MARK 3330 Business Ethics and Corporate Social Responsibility
MGMT 4304 Business and Society
Choose one (Business Communications):
COMM 3313 Business and Technical Communication
MARK 3320 Personal Branding and Communication
MGMT 3335 Communication Policy and Strategy

2 – International Business Core – 30 hours (30 advanced)

a – International Business Foundation – 24 hours (24 advanced)

INTB 3331 International Law
MARK 3310 International Marketing
ACCT 3350 International Accounting
INFS 3380 Global Information Technology

ECON 3353 International Trade
FINA 4381 International Finance
MGMT 4311 International Management
MARK 4350 Marketing Research

b – International Business Electives – 6 hours (6 advanced)

Choose from:

INTB 4393 Topics in International Business
MARK 4361 International Competitiveness
MARK 3321 Hispanic Marketing
MARK 4331 Multicultural Markets
MARK 4341 Business in Asia
MARK 4351 Business in Latin America

**TOTAL CREDIT HOURS FOR GRADUATION – 120 HOURS
TOTAL ADVANCED HOURS – 60 HOURS**

ADMISSION, PROGRESSION, AND GRADUATION REQUIREMENTS, if applicable:

Admission requirements

1. Student must complete all 18 hours of Business Foundation Courses, and a minimum of 15 General Education credits including ECON 2301, before applying to VCoBE.
2. Grades of 'C' or better in all Business Foundation courses.
3. Grade of 'C' or better in ECON 2301.
4. A minimum 2.5 GPA in combined General Education Core & Business Foundation completed coursework.
5. All students pursuing a Bachelor of Business Administration, Bachelor of Arts in Economics, or Bachelor of Science in Materials Management and Logistics from VCoBE, must apply for and be admitted to the VCoBE before they are allowed to enroll in the Advanced Business Core and Major coursework for their degree.

Progression requirements

1. Students must earn a grade of 'C' or better in all advanced (3xxx-4xxx) BBA-applicable courses in order to earn program credit towards this major. Students must maintain a minimum 2.5 GPA.

Graduation requirements

Students must have:

1. A minimum 2.5 GPA in combined Advanced Business Core & International Business Core coursework.
2. An overall minimum 2.5 GPA required.
3. In addition to the graduation requirements listed in the UTRGV 2017-2018 Undergraduate Catalog, demonstration of proficiency in a language other than English is required at the undergraduate level equivalent to a minimum of six credit hours. Proficiency can be demonstrated by a college credit exam, a placement test approved through the UTRGV Department of Writing and Language Studies, and/or up to six credit hours of college-level language coursework.