

Bachelor in Business Administration (BBA)

Marketing

Course # Course Title Min. GEC Prerequisite Additional Notes Remember to take the Business Foundation Courses listed below in their posted sequence or sooner! Business Foundation courses are listed in BOLD and an * next to their name. For questions or concerns please contact the VCoBE Program Coordinators at: cobadmit@utrgv.edu For all 010 courses: Satisfactory scores on ENGL portion of ACT See General Education Core for more details 3 Choose 1 Communication (Core) c 010 test or TSI reading/writing exams or ENGL 0301. For ENGL Options: ENGL 1301 or ENGL 1387 (H) 1302/1388, a grade of "C" or better in ENGL 1301/1387. Satisfactory scores on Math portion of ACT test or TSI math Recommend: MATH 1314 or 1414 or 1324 or 1325 as these are accepted 3 Choose 1 Mathematics (Core) C 020 exam or MATH 0314/0332/0342 as a prerequisite for ACCT 2301 and QUMT 2341 in this degree. See General Education Core for more details. 060 3 Choose 1 American History (Core) Options: HIST 1301 or HIST 1387 or HIST/MASC 2327 Life and Physical Sciences (Core) 4 Choose 1 030 See General Education Core for course options. Required for admission into VCoBE. We recommend you take this course as 3 MGMT 1301* С Introduction to Business soon as you can. Only if required, based on ACT/SAT and high school rank UNIV 1301 Learning Framework 16 Semester Total Hours For all 010 courses: Satisfactory scores on ENGL portion of ACT See General Education Core for more details 3 Choose 1 c 010 test or TSI reading/writing exams or ENGL 0301. For ENGL Communication (Core) Options: ENGL 1302 or ENGL 1388 (H) or ENGL 1305 1302/1388, a grade of "C" or better in ENGL 1301/1387. See General Education Core for more details. 3 Choose 1 American History (Core) 060 Options: HIST 1302 or HIST 1388 or HIST/MASC 2328 Life and Physical Sciences (Core) 4 Choose 1 See General Education Core for course options. 3 QUMT 2398 090 MATH 1314 or equivalent. **Decision Analytics** This is the required Integrative/Experiential Learning option in this degree. Required for admission into VCoBE. This is the required Social and 3 ECON 2301* Principles of Macroeconomics 080 Behavioral Sciences (Core) Option in this degree. We recommend you take this course as soon as you can. 16 Semester Total Hours 0 Semester Total Hours Additional Notes Course Title Min. GEC Prerequisite See General Education Core for more details 3 Choose 1 Government/Political Science (Core) 070 Options: POLS 2305 or POLS 2385 (H) 3 Choose 1 Language, Philosophy & Culture (Core) See General Education Core for course options. Required for admission into VCoBE. We recommend you take this course as 3 ACCT 2301* Introduction To Financial Accounting С MATH 1314, MATH 1414, MATH 1324, or MATH 1325. soon as you meet the prerequisite Required for admission into VCoBE. We recommend you take this course as 3 INFS 2300* Data Modeling Management Tools С Computer proficiency. soon as you can. For issues with registration email cobeadmit@utrgv.edu Required for admission into VCoBE. We recommend you take this course as 3 ECON 2302* Principles of Microeconomics ECON 2301 with a grade of 'C' or better soon as you meet the prerequisite 15 Semester Total Hours See General Education Core for more details 070 3 Choose 1 Government/Political Science (Core) Options: POLS 2306 or POLS 2386 (H) 3 Choose 1 Creative Arts Option (Core) 050 See General Education Core for course options 1 Choose 1 Integrative/Experiential Learning Option (Core) See General Education Core for course options. Required for admission into VCoBE. We recommend you take this course as 3 ACCT 2302* Introduction To Managerial Accounting С ACCT 2301 with a 'C' or better. soon as you meet the prerequisite MATH 1314 or MATH 1414 or MATH 1324 or MATH 1325; and Required for admission into VCoBE. We recommend you take this course as 3 QUMT 2341* Business Statistics I computer proficiency or INFS 1301. soon as you meet the prerequisite Apply to be admitted into VCoBE at http://www.utrgv.edu/cobe/undergraduate/apply-for-admission 13 Semester Total Hours 0 Semester Total Hours

Symbols Key

CORE: The 2017-2019 list of core courses can be found at: www.utrgv.edu > Academics > Undergraduate > General Education Core

2017-2018

	! H	Course #	Course Title	Min. GE	Prerequisite	Additional Notes
		You MUS	ST he admitted into CoRE	to.	be able to regsiter for the advance	husings courses
						d business courses.
		MARK 3300	Principles of Marketing	С	Junior Standing.	
		FINA 3380	Introduction to Finance	С	ACCT 2301, ACCT 2302, and ECON 2301.	
3		MGMT 3361	Principles of Management	С	51 credit hours completed.	
₹		MARK 3000-4999	Certificate of Non-Certificate Option	С		See Degree Plan for course options.
	3	ACCT 3326 or INFS 3390	Mgmt. Information Systems Option	С		Prerequisites may apply.
ND YEAR	15	Semester Total Hours				
		MARK 3320 or MGMT 3335 or COMM 3313	Rusiness Communications Ontion	С		Prerequisites may apply.
		QUMT 3341	Business Statistics II	C	QUMT 2341.	r rerequisites may apply.
		MARK 3310 or INFS 3380 or ACCT 3350 or	Dusiness Statistics II	-	QUIVIT 2041.	
≝ ບ	, ,	ECON 3353 or FINA 4381 or INTB 3330 or	International Business Option	С		Prerequisites may apply.
Ė≅		MGMT 4311.	International Business Option	•		r rerequisites may apply.
THIR		MARK 3000-4999	Certificate of Non-Certificate Option	С		See Degree Plan for course options.
0,		MARK 3340	Consumer Behavior	С	Junior standing.	Coo Dograd Fian for course options.
			Consumer Denaries		ourior otaliang.	
	15 Semester Total Hours					
n'						
更						
É						
SUMMER						
•	0	Semester Total Hours				
				Min		
	! H	Course #	Course Title		Prerequisite	Additional Notes
	! H	Course # MARK 4350	Marketing Research	С	C Prerequisite QUMT 3343.	
	! H ! 3	Course # MARK 4350 MARK 3000-4999	Marketing Research Certificate of Non-Certificate Option	C C	QUMT 3343.	Additional Notes See Degree Plan for course options.
3	! H ! 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337	Marketing Research Certificate of Non-Certificate Option Business Law I	C C		See Degree Plan for course options.
FALL	! H ! 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option	C C C	QUMT 3343.	See Degree Plan for course options. See Degree Plan for course options.
FALL	! H ! 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337	Marketing Research Certificate of Non-Certificate Option Business Law I	C C	QUMT 3343.	See Degree Plan for course options.
FALL	! H ! 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option	C C C	QUMT 3343.	See Degree Plan for course options. See Degree Plan for course options.
FALL	! H ! 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option	C C C C	QUMT 3343.	See Degree Plan for course options. See Degree Plan for course options. See Degree Plan for course options.
	1 H 1 3 3 3 3 3 3 15	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option	C	QUMT 3343.	See Degree Plan for course options.
	1 H 1 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option	C C C C C	QUMT 3343.	See Degree Plan for course options.
YEAR	1 H 1 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3300 or MGMT 4304 or ACCT 4350	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option	C C C C C C C	QUMT 3343. Junior Standing.	See Degree Plan for course options. Prerequisites may apply.
I YEAR	1 H 1 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option	C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350	See Degree Plan for course options.
I YEAR	1 H 1 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3300 or MGMT 4304 or ACCT 4350	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option	C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following	See Degree Plan for course options. Prerequisites may apply.
I YEAR	! H ! 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380	See Degree Plan for course options. Prerequisites may apply.
YEAR	! H ! 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3300 or MGMT 4304 or ACCT 4350	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department	See Degree Plan for course options. Prerequisites may apply.
I YEAR	! H ! 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department approval is required. This course should be taken in the semester	See Degree Plan for course options. Prerequisites may apply.
I YEAR	! H ! 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department	See Degree Plan for course options. Prerequisites may apply.
I YEAR	1 H 1 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department approval is required. This course should be taken in the semester	See Degree Plan for course options. Prerequisites may apply.
FOURTH YEAR SPRING	1 H 1 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399 MGMT 4389	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department approval is required. This course should be taken in the semester	See Degree Plan for course options. Prerequisites may apply.
FOURTH YEAR SPRING	1 H 1 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399 MGMT 4389	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department approval is required. This course should be taken in the semester	See Degree Plan for course options. Prerequisites may apply.
FOURTH YEAR SPRING	1 H 1 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399 MGMT 4389	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department approval is required. This course should be taken in the semester	See Degree Plan for course options. Prerequisites may apply.
I YEAR	1 H 1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Course # MARK 4350 MARK 3000-4999 BLAW 3337 MARK 3000-4999 MARK 3000-4999 Semester Total Hours MARK 3000-4999 MARK 3000-4999 MARK 3000-4999 MARK 3330 or MGMT 4304 or ACCT 4350 MARK 4399 MGMT 4389	Marketing Research Certificate of Non-Certificate Option Business Law I Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Certificate of Non-Certificate Option Ethics Option Marketing Strategy (Capstone)	C C C C C C C C C C C C C C C C C C C	QUMT 3343. Junior Standing. MARK 3300, MARK 3340, MARK 4350 MGMT 3361, MARK 3300, FINA 3380, AND one of the following courses: ACCT 3350 or ECON 3353 or FINA 4381 or INFS 3380 or INTB 3330 or MGMT 4311 or MARK 3310. Department approval is required. This course should be taken in the semester	See Degree Plan for course options. Prerequisites may apply.

Graduation Requirements

In addition to the graduation requirements listed in the UTRGV 2017-2019 Undergraduate Catalog, demonstration of proficiency in a language other than English is required at the undergraduate level equivalent to a minimum of six credit hours. Proficiency can be demonstrated by a college credit exam, a placement test approved through the UTRGV department of Writing and Language Studies, and/or to six credit hours of college-level language coursework.

120 TOTAL HOURS (60) TOTAL ADVANCED HOURS Approved by VCoBE: Tuesday, April 25, 2017